

OPTIONS APPRAISAL GRID

Market Option	Telecare part of wider Council Outsourcing programme	Single Supplier	Prime Contractor	Arms Length Vehicle or Social Enterprise	Consortium Prime Contractor	Multiple Contracts (End-to-End Service)	Multiple Contracts (Fragmented Services)	Open Market (Prevention)	Strategic Partner
Criteria									
Telecare Network Partnership in County	1	0	2	2	2	1	2	3	2
Scope for partnerships - Other Councils	1	2	2	1	2	2	2	0	2
3 or less Monitoring Providers	3	3	3	3	3	1	3	0	3
Single Coherent Response	2	3	3	3	2	0	3	0	3
Simple for Council to manage	3	3	3	3	2	1	1	3	3
Ease and rapidity of Implementation	0	1	2	1	1	2	1	3	2
Rapid penetration of target population	1	1	2	2	1	1	1	0	2
Equity and Consistency of service	2	3	3	3	2	1	3	0	3
Low risk of Challenge from current providers	0	0	1	0	1	3	0	2	2
Low risk of impact on current service users from transition	0	0	1	1	1	3	1	1	1
Scope for Innovation	2	1	1	1	2	2	2	3	3
Value for Money	3	2	2	1	2	2	2	3	2
Total (Rank)	18	19	25	21	21	19	21	18	28

An options appraisal was undertaken, since that point we have extended this to include the option of strategic partner. Both the Prime Contractor and Strategic Partner options scored higher than other options. The scoring runs from 0 (no confidence) to 3 (fully confident).