

Fully integrated merger - HCC & WCC - summary of proposed financial model (DFU spread sheet)

	Baseline	Year 1	Year 2	Year 3	Year 4	Year 5
	13/14	14/15	15/16	16/17	17/18	18/19
A. Summary excluding impact of Trust status	£	£	£	£	£	£
Income						
Local Authority core contributions						
Hampshire County Council	-2,725,200	-2,670,696	-2,617,282	-2,564,936	-2,308,443	-2,262,274
Winchester City Council	-397,953	-389,994	-382,194	-374,550	-337,095	-330,353
sub-total	-3,123,153	-3,060,690	-2,999,476	-2,939,487	-2,645,538	-2,592,627
% reduction on previous year		-2.00%	-2.00%	-2.00%	-10.00%	-2.00%
Earned income						
Earned income commercial and venues	-1,958,240	-1,958,240	-1,958,240	-1,958,240	-1,958,240	-1,958,240
Other LA contributions to HCC/JMC run museums	-685,900	-685,900	-685,900	-685,900	-685,900	-685,900
sub-total	-2,644,140	-2,644,140	-2,644,140	-2,644,140	-2,644,140	-2,644,140
Total LA income	-5,767,293	-5,704,830	-5,643,616	-5,583,627	-5,289,678	-5,236,767
Expenditure	5,767,293	5,767,293	5,767,293	5,767,293	5,767,293	5,767,293
Efficiency savings bringing 2 organisations together		-40,000	-40,000	-40,000	-75,000	-110,000
incremental efficiency % of expenditure						
Total expenditure	5,767,293	5,727,293	5,727,293	5,727,293	5,692,293	5,657,293
Net surplus (-) or deficit (A)	0	22,463	83,677	143,666	402,615	420,526
B. Main Impact of Trust						
Income						
NNDR savings (80%)		-421,530	-421,530	-421,530	-421,530	-421,530
other income:						
Gift aid		-37,500	-49,200	-73,800	-101,500	-104,545
HCC Budget Transfer admin & marketing roles		-122,500	-122,500	-122,500	-122,500	-122,500
Trusts and foundations/other grants		0	-15,000	-20,000	-25,000	-25,750
Corporate sponsors		0	-15,000	-20,000	-25,000	-25,750
Professional Services consultant & community hub		0	-10,000	-20,000	-20,000	-20,000
subtotal of other income		-160,000	-211,700	-256,300	-294,000	-298,545
Total new Trust income		-581,530	-633,230	-677,830	-715,530	-720,075
Expenditure						
External audit		20,000	20,000	20,000	20,000	20,000
Learning & development		10,000	10,000	10,000	10,000	10,000
Insurance		30,500	30,500	30,500	30,500	30,500
HCC Budget Transfer admin & marketing roles		122,500	122,500	122,500	122,500	122,500
VAT		210,000	210,000	210,000	210,000	210,000
Total expenditure		393,000	393,000	393,000	393,000	393,000
Net benefit of Trust status (B)		-188,530	-240,230	-284,830	-322,530	-327,075
Overall net surplus(-) or deficit (A) + (B)		-166,067	-156,553	-141,164	80,085	93,450
Cumulative position		-166,067	-322,621	-463,785	-383,701	-290,250
C. Other opportunities brought by the Trust:						
Development activity to protect existing & generate + 3%		125,000	125,000	125,000	40,000	40,000
+3% income per annum		-38,426	-76,955	-115,589	-154,333	-193,189
Net (C)		86,574	48,045	9,411	-114,333	-153,189
Total net surplus (A)+(B)+(C)		-79,493	-108,508	-131,753	-34,248	-59,739
Cumulative position		-79,493	-188,002	-319,755	-354,004	-413,742